

Procurement Category Manager

EURONAV ATHENS OFFICE

Company Profile

Euronav owns, operates, and manages a modern fleet of ocean going tankers. We are dedicated to the safe, clean and reliable transport of crude oil worldwide.

We strive to engage, empower and reward our people, both onboard and ashore. The combination of young vessels, experienced staff, performance culture, and in-house management enables us to achieve outstanding growth and sustainability in an extremely competitive industry.

Please visit www.euronav.com

Position Profile and Requirements

PRIMARY AIM

Set up, supervise and implement the procurement category strategy consisting of objectives, targets, measures and ensure that all fleet tenders executed in line with procurement policy.

ROLES AND RESPONSIBILITIES

- Develop the procurement category strategy and define the sourcing pipeline
- Identify and prioritize category opportunities / synergies and quantify potential benefits
- Develop yearly procurement category plan and track updates
- Supervise and develop category cards to ensure proper guidance for tactical sourcing execution
- Boost and maintain relationships with the business counterparts (Technical & HSQE Dept) to facilitate the demand planning
- Plan and execute strategic sourcing projects/ contract renewal
- Negotiate contracts/ framework agreements
- Define and execute supplier relationship management strategy according to specific segment/ relationship type
- Monitor performance & manage supplier's relationship
- Set up KPI metrics and define target for supplier management
- Rationalize and optimize the supply base
- Perform Procurement Intelligence, conduct market/ industry analysis, identify and select sources of information

PROCUREMENT CATEGORY MANAGER

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- Define P2P Strategy, contribute in buying channel strategy definition and optimization
- Conduct ship visits to monitor performance and to motivate and train ship staff
- Keep abreast of any regulations, technology or other developments shipping in relation to procurement by interacting with shipping industry parties.
- Disseminate procurement related knowledge & best practices within the company and best practices and suggest trainings in cooperation with HR.
- Ensure that inventory management procedure is implemented and suggest corrective and preventive actions
- Supervise the team of category buyer / analyst and inventory controller / analyst.

PROFILE

Technical Expertise

- Formal education: University Degree preferably in technical field, Master or MBA will be an asset
- Experience: At least 8 years of professional experience working in a well-established procurement department preferably within a multinational company
- Be knowledgeable on all different procurement categories by using all relevant software tools and technologies
- Be knowledgeable on rules & regulations related to shipping, specifically on procurement services and supplies
- ESG awareness.

Soft Skills

- Ability to build strong relationships with people at all levels
- A team player who is comfortable working with other professionals
- Ability to communicate effectively with teams and clients and deliver presentations
- Ability to manage change and effectively pass on the information down the line to concerned teams for smoother execution.

Preferred Requirements

- Shipping related experience is a plus
- Other qualifications: Deep knowledge of procurement related market / industry, excellent PC skills
- Languages: Advanced English, other language is an asset.

Contact Information

Please send your CV mentioning the job title you are applying for to the attention of: hr.cv.gr@euronav.com.
