



# 4th Quarter 2014 Results

(unaudited)

12 February 2015



**EURONAV**  
The ocean is our environment

# Forward looking statements

Matters discussed in this presentation may constitute forward-looking statements under U.S. federal securities laws, including the Private Securities Litigation Reform Act of 1995. Forward-looking statements reflect the Company's current views with respect to future events and financial performance and may include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements, which are other than statements of historical facts. All statements, other than statements of historical facts, that address activities, events or developments that the Company expects, projects, believes or anticipates will or may occur in the future, including, without limitation, the delivery of vessels, the outlook for tanker shipping rates, general industry conditions future operating results of the Company's vessels, capital expenditures, expansion and growth opportunities, bank borrowings, financing activities and other such matters, are forward-looking statements. Although the Company believes that its expectations stated in this presentation are based on reasonable assumptions, actual results may differ from those projected in the forward-looking statements. Important factors that, in our view, could cause actual results to differ materially from those discussed in the forward-looking statements include the failure of counterparties to fully perform their obligations to us, the strength of the world economies and currencies, general market conditions, including changes in tanker vessel charter hire rates and vessel values, changes in demand for tankers, changes in our vessel operating expenses, including dry-docking, crewing and insurance costs, or actions taken by regulatory authorities, ability of customers of our pools to perform their obligations under charter contracts on a timely basis, potential liability from future litigation, domestic and international political conditions, potential disruption of shipping routes due to accidents and political events or acts by terrorists. We undertake no obligation to publicly update or revise any forward-looking statement contained in this presentation, whether as a result of new information, future events or otherwise, except as required by law. In light of the risks, uncertainties and assumptions, the forward looking events discussed in this presentation might not occur, and our actual results could differ materially from those anticipated in these forward-looking statements.

# Agenda

- 4<sup>th</sup> Quarter 2014 Highlights
- Financial Review
- Market update
- Outlook
  - Company
  - market
- Q&A

# Highlights



# Highlights for Q4

## S&P

### Sales (deliveries)

- Delivery of Suezmax Cap Isabella

### Purchases (deliveries)

- Delivery of VLCC Sandra (Oct 2014)
- Delivery of VLCC Hojo (Dec 2014)
- Delivery of VLCC Hakone (Dec 2014)

## Time Charter In

- VLCC KHK Vision extension until Oct '16

## Time Charter Out

- TI Europe: option lifted extension until Sep '15
- VLCC Sara: TC from Oct '14 until Oct '15
- Suezmax Cap Leon: TC from Oct '14 until April '18
- Suezmax Fraternity: TC from Nov '14 until Nov '17
- Suezmax Cap Pierre: TC from Dec '14 until June '18

# Financial Overview



# Financial Highlights – Income Statement

The most important key figures are:				
<i>in thousands of USD</i>	fourth quarter 2013	fourth quarter 2014	Full Year 2014	Full Year 2013
	<i>Restated*</i>			<i>Restated*</i>
turnover	80,295	144,866	473,985	304,622
EBITDA	20,860	67,589	172,482	82,243
depreciation	-34,510	-47,894	-160,953	-136,958
EBIT (operating result)	-13,650	19,695	11,530	-54,715
financial result	-13,511	-37,458	-93,353	-52,644
share of profit(loss) of Equity Accounted investees	3,967	7,992	30,286	17,853
<b>result before taxation</b>	<b>-23,194</b>	<b>-9,772</b>	<b>-51,538</b>	<b>-89,506</b>
Tax Expense	-79	5,837	5,743	-178
<b>result after taxation</b>	<b>-23,273</b>	<b>-3,935</b>	<b>-45,796</b>	<b>-89,683</b>
Attributable to:				
owners of the company	-23,273	-3,935	-45,796	-89,683
non-controlling interests	0	0	0	0

The contribution to the result is as follows				
<i>in thousands of USD</i>	fourth quarter 2013	fourth quarter 2014	Full Year 2014	Full Year 2013
Tankers	-29,455	-11,243	-75,249	-117,867
FSO	6,182	7,308	29,453	28,183
result after taxation	-23,273	-3,935	-45,796	-89,684

Information per share:				
<i>in USD per share</i>	fourth quarter 2013	fourth quarter 2014	Full Year 2014	Full Year 2013
number of shares	50,914,237	129,300,666	116,539,018	50,230,438
EBITDA	0.41	0.52	1.48	1.64
EBIT (operating result)	-0.27	0.15	0.10	-1.09
result after taxation	-0.46	-0.03	-0.39	-1.79

All figures have been prepared under IFRS as adopted by EU and have not been reviewed by the auditors. The comparative figures for 2013 have been restated following application of IFRS 10&11 on Joint arrangements.

The number of shares outstanding on December 31, 2014 is 131,050,666 (including 1,750,000 treasury shares)

# Financial Highlights – P&L

## 4Q14 – Results

Net Loss : -USD 4.1m

Net Loss per share: -USD 0.03

### Exceptional items:

Bond OID amortization: - USD 20.4m

Deferred Tax Assets: USD 5.8m

Cap Isabella sale (on Bareboat to us): USD 4.3 million in other income

## Preliminary FY 2014 results

Net Loss : -USD 45.8m

Net Loss per share: -USD 0.39

### Exceptional items:

Bond OID amortization- USD 31.9m

Deferred Tax Assets: 5.8m



# Financial Highlights – Balance Sheet

<b>Consolidated statements of financial position</b> <i>in thousands of USD</i>	<b>2014</b> 31 Dec	<b>2014</b> 30 Sep	<b>2013</b> 31 Dec
Cash	254,086	105,542	74,309
Other current assets	283,767	294,130	117,459
<b>Long term assets:</b>			
Vessels	2,258,334	2,049,289	1,434,800
Newbuildings	-	-	-
Other long term assets	300,761	313,033	294,193
<b>Total Assets</b>	<b>3,096,948</b>	<b>2,761,994</b>	<b>1,920,761</b>
Current liabilities	371,543	381,846	244,792
Long term liabilities	1,252,697	903,920	874,979
Noncontrolling interest	-	-	-
Euronav stockholders' equity	1,472,708	1,476,228	800,990
<b>Total Liabilities and Stockholders' equity</b>	<b>3,096,948</b>	<b>2,761,994</b>	<b>1,920,761</b>

# P&L cost Breakeven

## Estimated P&L breakeven rates for vessel in spot market

For the year 2015 (USD/day)

VLCC:	27,700
Suezmax:	22,700

### Comments:

After repayment of the USD 235m foreseen in February.

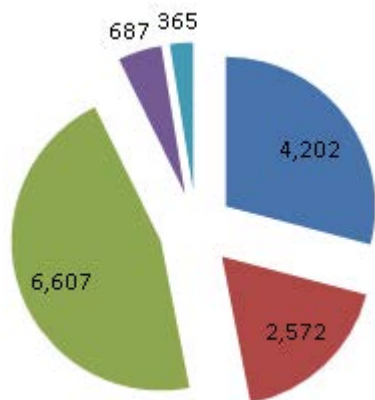
# Income on time charter basis

	2014		2013	
	Q4	FY	Q4	FY
VLCC operated in TI Pool	31,665	27,625	27,900	20,450
VLCC under TC contracts*	33,415	38,538	37,230	42,800
Suezmax operated in the spot by Euronav	24,248	23,382	17,600	16,575
Suezmax under TC contracts*	30,513	25,930	24,800	21,300

\* including Profit split when applicable

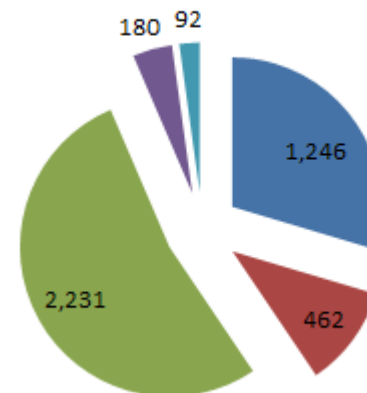
# Euronav Fleet Operating Days 2014

Vessel operating days 2014



Total fleet operating days 2014: 14,433

Vessel operating days 4Q/2014



Total fleet operating days 4Q14: 4,211

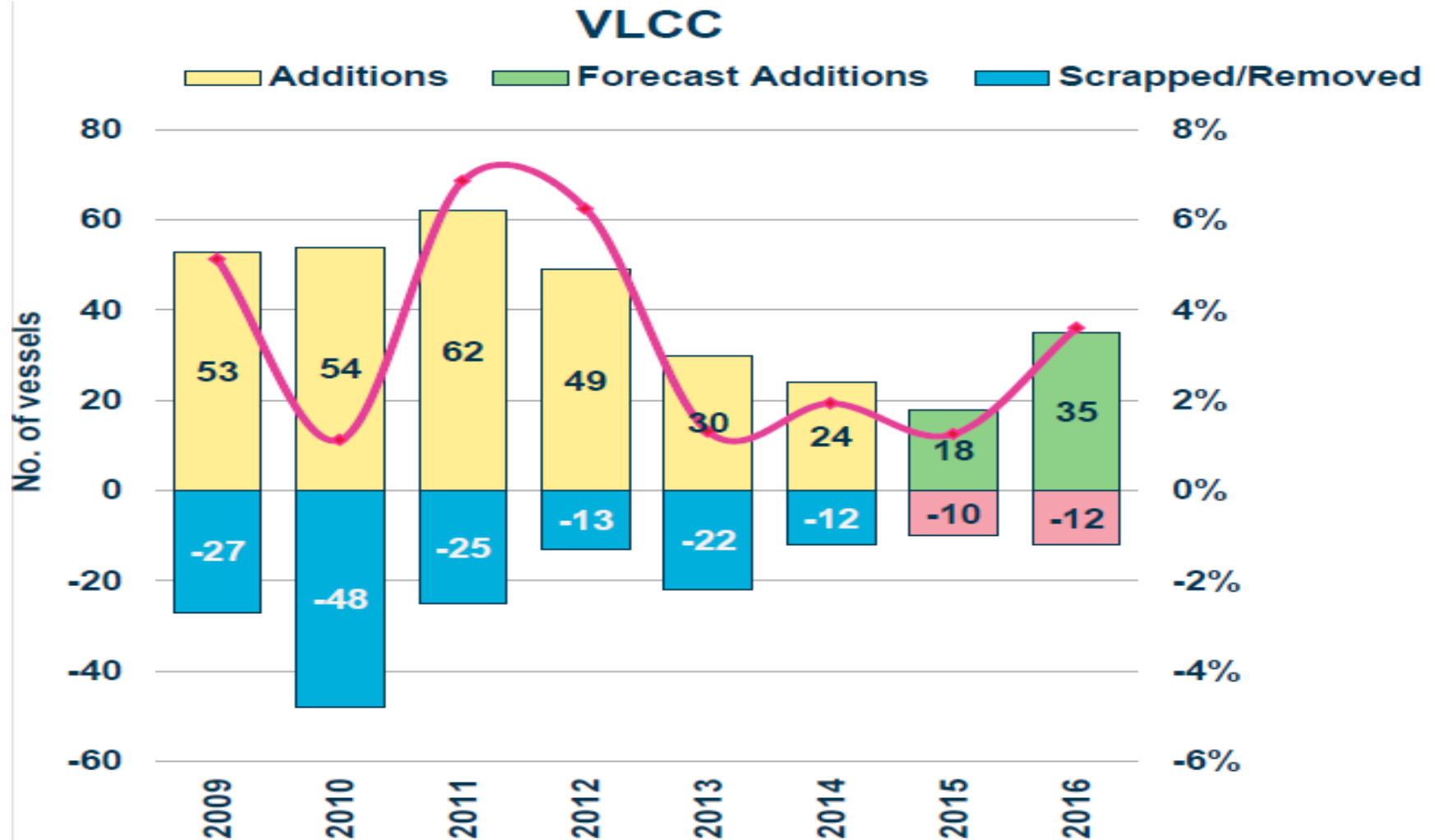
## DRYDOCKS in 2014

Type of Vessel	# of offhire days	Period
VLCC	16	2Q14
Suezmax	24	3Q14
Suezmax	19	4Q14

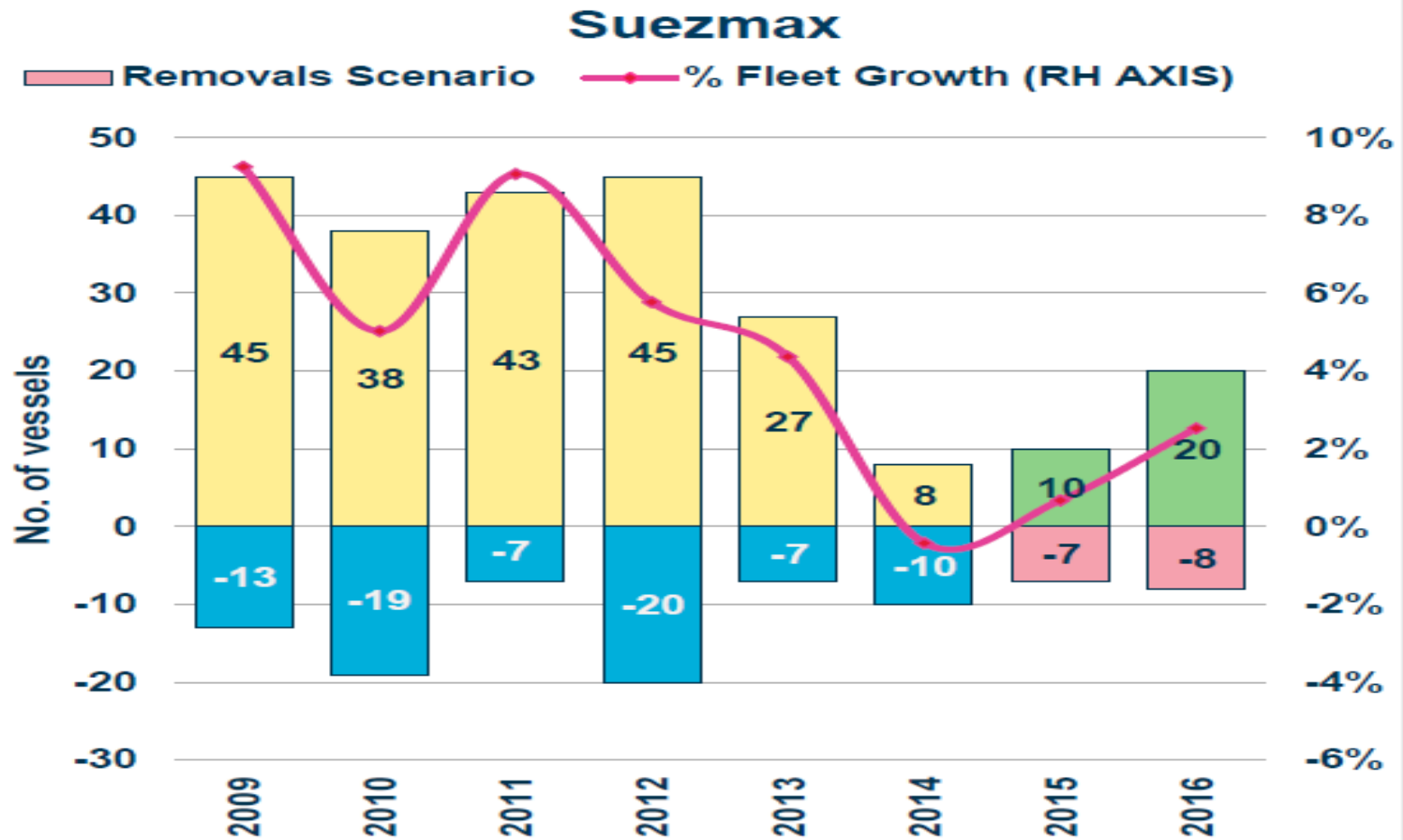
# Tanker Market update



# VLCC Tanker Fleet Developments

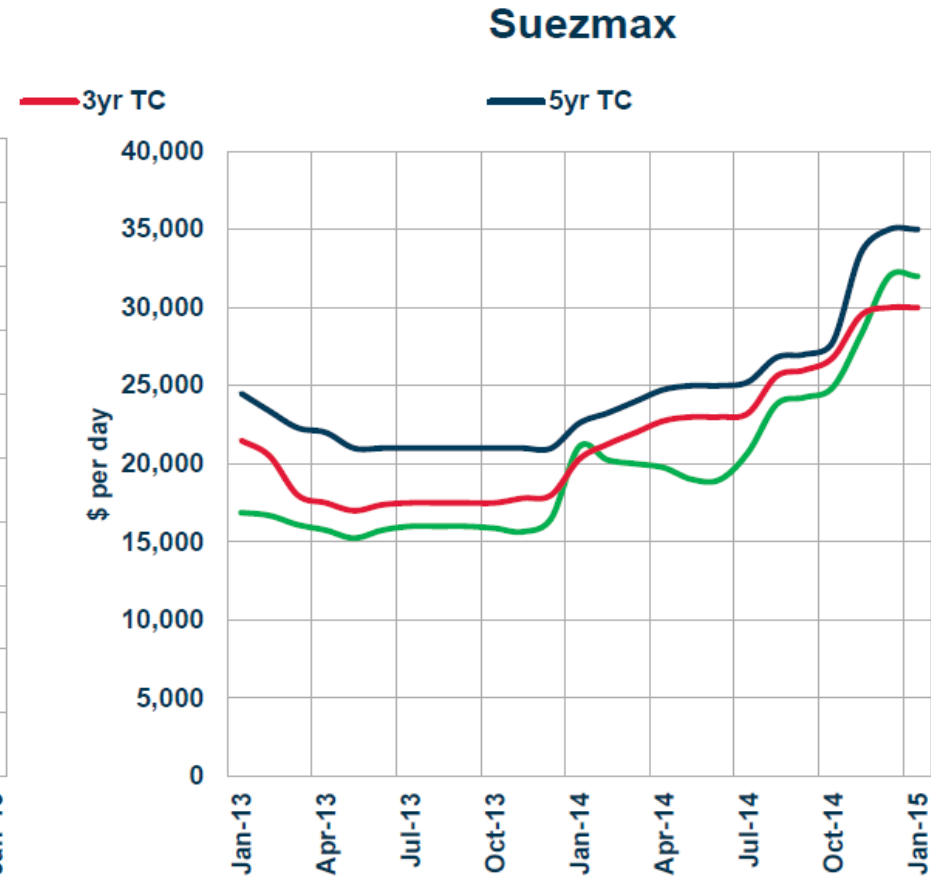
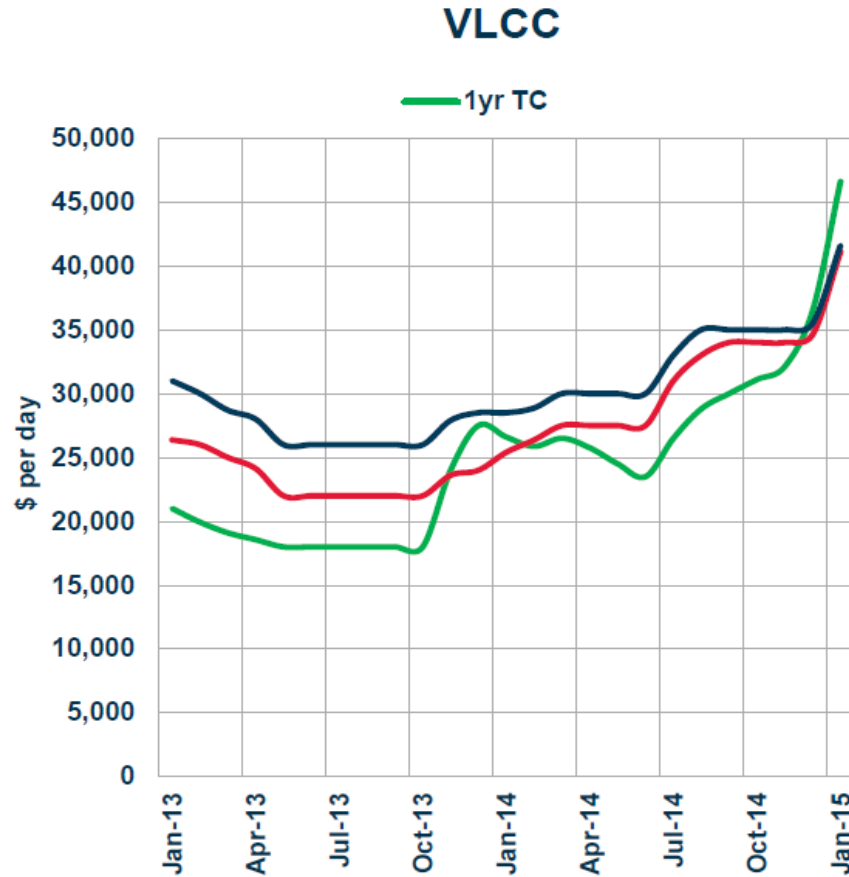


# Suezmax Tanker Fleet Developments



# TCE rates

## Timecharter Rates

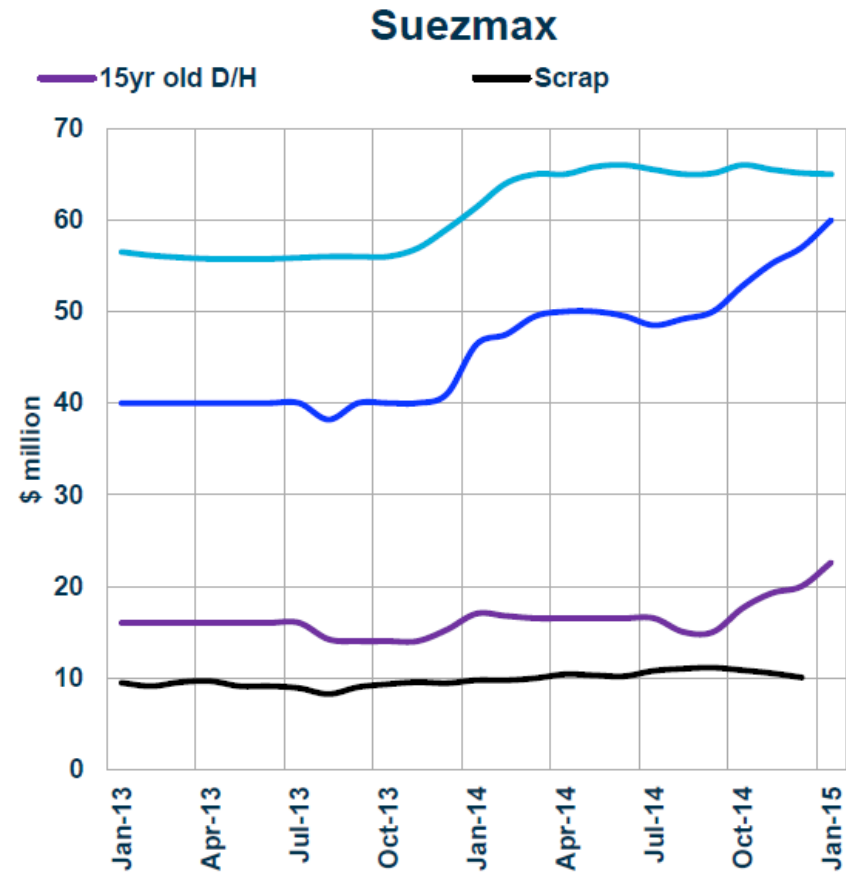
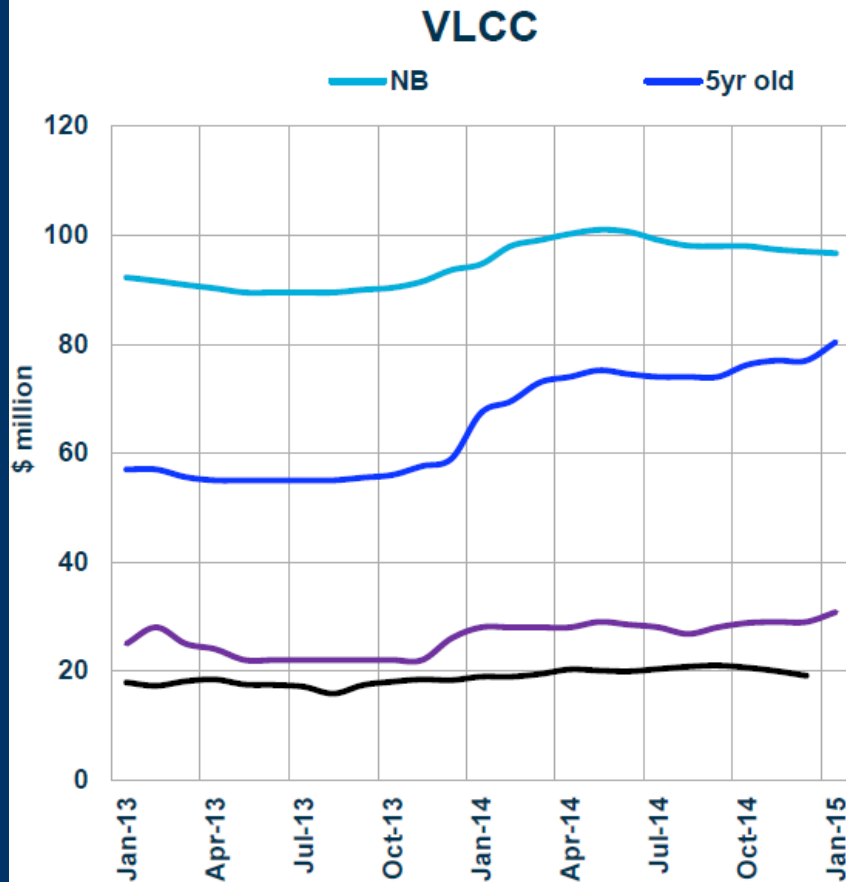


Data Source: Clarksons



# Vessel values

## Newbuilding vs. Secondhand vs. Scrap Prices



Data Source: Clarksons

# Current themes

1. Contango
2. Slow steaming
3. Bunker Costs

# Outlook



# Euronav outlook

## 1Q15 Highlights

### Corporate

- NYSE Listing – USD 229 million
- Repayment of the Mezzanine – USD 235 million -
- Repayment of convertible bond 2015 – USD 23.1 million
- Repayment of seller's credit – USD 40 million
- Conversion of Preferred convertible Perpetual - issuing 9.5 million shares

### TC contracts Development

- CAP DIAMANT: redelivered from TC and operated now on spot market
- SANDRA: delivered in Jan '15 for 12 months

### S&P YTD2015

- ANTARCTICA: delivered to new owner in Jan '15
- HIRADO: will be delivered to us end of Feb '15
- HAKATA: Will be delivered to us end of first quarter

### TCE achieved so far in Q1

- VLCC (in TI Pool): 53 % of the days have been fixed at USD 59,400/day
- Suezmax (Spot): 69 % of the available days have been fixed at USD 40,300/day

# Market outlook

- Demand for Oil remains robust

- AG exports in Jan & Feb 2015 show month over month gains on 2014
- \$50 fall in Oil Price equivalent to Global QE stimulus package
- Chinese SRP – 2015 expanded rollout of storage capacity
- Owners speed up but only when in ballast and just in time to meet cargo commitments

- Contango

- Structure remains intact despite recent oil price rise
- Continued over supply puts pressure on prompt prices
- Pricing structure persisted for 30 months from 2008

THANK YOU FOR LISTENING



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